



John C. Averill

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John Averill's risk management and insurance practice concentrates on aviation related entities. Mr. Averill has 15 years experience in the insurance community as a broker and underwriter. He is an alumnus of American International Group, Gulf Insurance Group and Aon Corporation.

Mr. Averill has successfully represented many high profile corporate aviation clients and commercial aviation clients to the insurance market place. His experience includes insurance related transactions as it relates to aircraft purchases, sales, contractual issues, claims advocacy, policy interpretation, coverage analysis, risk management surveys, coverage design and emergency response and contingency planning. He has also developed aviation related insurance programs to address the higher risk needs of corporate and commercial clients. Mr. Averill has also served as guest lecturer for various MBA programs at Mercer University and has co-published an article on insurance trends in China. He has written several white papers on various industry issues.

Mr. Averill transacts business with all major insurance markets including underwriters at Lloyds. He holds property and casualty licenses in over 30 states. Mr. Averill is a FAA licensed private pilot.

EDUCATION

BBA in Accounting and Risk Management, University of Georgia, 1987

MBA in International Business, Mercer University, 2000

MYERS BRIGGS PERSONALITY PROFILE – HIGHLY CREATIVE, DIRECTOR

SAMPLE OF ASSIGNMENTS AND INSURANCE TRANSACTIONS

- **Airbus 340, Part 91 use**
- **Boeing Business Jet and Citation X, Part 91 use**
- **Two Falcon 50's and Falcon 10, Part 91 use**
- **Beechcraft F33, high net worth transitional pilot, Part 91 use**
- **Citation SP, high net worth pilot, Part 91 use**
- **Fleet of Learjets, Part 135 DOD contract use**
- **Team member on fleet of 400+ various rotorcraft, Part 135 use**
- **Beechcraft 1900's, Part 121 use**
- **Aviation parts manufacturer**
- **Part 121 airline component parts overhaul facility**
- **DOD aviation contractor, international exposures**
- **NASA Learjet contractor**
- **Nationally known fixed base operator, aviation and non aviation coverages**